

# Medical Bill Management

Innovation. Efficiency. Savings.

Our revolutionary approach goes far beyond processing and paying medical bills. From bill receipt to resolution, our national bill review solutions are comprehensive and tailored to the unique opportunities in each jurisdiction.

We provide savings below standard fee schedule reductions through multilevel negotiations, URAC-accredited nurse review, client-specific business rules and our proprietary Enforcer® tool. What sets us apart in the industry?

- Leverage the ideal balance of technology and human intelligence to optimize efficiency and impact.
- Employ focused strategies to achieve maximum savings below Fee Schedule and Usual & Customary rates.
- Operate with an aggressive negotiations strategy, providing additional savings opportunities.
- Reduce the number of duplicate submissions, promoting efficiency and accuracy.
- Enforce utilization review determinations within the bill review process, limiting leakage between the two service lines.
- Construct strategic provider management objectives through continual development of direct agreements.
- Automate application of client-customized network discounts and direct agreement rates.
- Generate superior outcomes with a tailored, best-in-class program.

## FEATURES

- Transparency with all fees
- Adjusters can track individual bills at every step of the process
- Automation tools that promote the 80/20 rule, where the majority of bills process seamlessly while the system identifies the few that warrant additional scrutiny
- Out-of-the-box thinking to optimize each aspect of the bill management process to deliver the best possible outcomes
- True automation between utilization review and bill review
- Proprietary tools to optimize outcomes (UR++® and Enforcer®)

## RESULTS

- Enforcer® closes the gap between utilization review and bill processing, generating **8% to 20%** savings
- **21%** additional savings beyond traditional reductions
- Strategic negotiations for savings **12-15%** higher than traditional PPOs
- **<10%** duplicate rate
- **<5%** reconsideration rate

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